



Sales Order No	Schedule Date	So Date	PO Num	Page
571235		04/06/2026	TC166719	1 of 2

Featherlite Inc. P.O. Box 320 Highway 63 & 9 Cresco, IA 52136 563-547-6000 800-800-1230 salesdesk@fthr.com	BILL TO: 020035 DON JOHNSON SALES 8174 OLD HIGHWAY 12 WALLA WALLA, WA 99362 Phone: 509-525-1111 Fax: 509-529-8389 Sales Rep: TONY BECKER	SHIP TO: 020035 DON JOHNSON SALES 8174 OLD HIGHWAY 12 WALLA WALLA, WA99362 Phone: 509-525-1111 Fax: 509-529-8389		
F.O.B.: CRESCO, IA	Terms: 5% 10 FCLP	Ship Via: FTHR TRANSPORTATION		
Part Number	UM	Qty	Description	Retail Price

Order Notes: 90 DAYS FREE FLOORING.

8117-6716-TC166719	1.00	8117 GN STOCK TRAILER	34,272.00
Revision No: 1		Vin: 4FG-B2162-1-TC166719	
		Width: 6.580 Length: 16.000 Height: 7.000	
		Gvwr: 9600 Tire Size: ST235/80R16(E)	

CONSISTING OF THE FOLLOWING OPTIONS

81176716B	EA	1.00	8117 6'7" X 16' X 6'6" BASE	18,336.00
P8256	EA	1.00	Stock package 6'7"wide x 6'6"high x 16'0"long with one center gate with no walk thru	1,273.00
F1306	EA	1.00	Tandem axle 4.8K rubber torsion. Includes (4) GY tire rim ST235/80R16 LRE & 8 hole silver MOD wheel & hub cover. (To add a spare use code 91157)	5,088.00
F1860	EA	1.00	Axle lube type - easy lube	0.00
F8075	EA	1.00	Carrier spare tire (GN)	153.00
F8020	EA	1.00	Coupler GN 2 5/16" adjustable	214.00
F8014	EA	1.00	Landing gear single speed	778.00
F1700	EA	1.00	Electric brake	0.00
F7392	EA	1.00	Light LED 12V/20W strip 1" x .25" x 24" white 6000K	119.00
F7406	EA	1.00	Switch under gooseneck	78.00
F7548	EA	1.00	Light package for GN trailers with colored LED lenses (Includes (16) 3/4" round clearance lights & 2 oval stop/turn lights)	0.00
F8103	EA	16.00	Floor skid resistant extruded aluminum	2,576.00
F8160	EA	1.00	Aluminum .100 on gooseneck floor	261.00
F7004	EA	1.00	No vent on dropwall	0.00
F1115	EA	1.00	6" Stock side panel	0.00
F7932	EA	1.00	Rear gate to match side panel air spacing	0.00
F8044	EA	1.00	Side panel with 2 top air spaces	0.00
F3658	EA	1.00	Removable drop gate panel	270.00
F3699	EA	1.00	Gate rear full swing with lockable inside slider	0.00
F3328	EA	1.00	Door escape	1,080.00
F3330	EA	1.00	Escape door to match side panel air spacing	0.00
F8117	D EA	1.00	Aluminum front gn sheets	Removed
F7949	EA	1.00	Nose tapered - stock/combo	0.00
F3953	D EA	1.00	Sheet natural	Removed
F6306	EA	1.00	Bumper rubber dock	99.00
F7715	EA	1.00	Roof rail - 2.5 radius type	0.00
			SUBTOTAL FOR STANDARD OPTIONS	30,325.00
97438	A EA	1.00	LED load light, surface mount: 9" long x 1.8" wide x 2.1" deep, 1450 lumens & recessed 12V toggle switch REAR	260.00
97003	A EA	3.00	Additional 2-way pop up roof vent	558.00
98074	A FT	74.00	Side panel plexiglass smoke 1 space per linear foot	666.00
91002	A EA	1.00	Add "Western" Package	289.00



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Part Number	UM	Qty	Description	Retail Price
97860	A FT	24.00	Add 6" to height of stock trailer p/ft of trailer	1,320.00
98101	A EA	1.00	Stainless steel front panel and corners in gooseneck	293.00
93951	A EA	16.00	Sheet black per linear foot	144.00
97389	A EA	3.00	Tie ring round coated SS	57.00
97442	A EA	6.00	Tie ring outside (horse tie) THREE PER SIDE	360.00
SUBTOTAL FOR ADDED OPTIONS				3,947.00
TOTAL ORDER AMOUNT				34,272.00
PAYMENT TERMS DISCOUNT				5.00%
TOTAL IF PAID WITHIN PAYMENT TERMS				32,558.40

By returning this signed document, I herby acknowledge and accept this order subject to the terms and conditions set forth.

Date Signed

Authorized Signature

Title

Upon completion of manufacturing, an invoice will be issued for the items specified above. The MSO (if needed) will be held by Featherlite until payment is received according to the dealer contract terms.