



Sales Order No	Schedule Date	So Date	PO Num	Page
570861		03/12/2026	TC166614	1 of 2

Featherlite Inc. P.O. Box 320 Highway 63 & 9 Cresco, IA 52136 563-547-6000 800-800-1230 salesdesk@fthr.com	BILL TO: 020035 DON JOHNSON SALES 8174 OLD HIGHWAY 12 WALLA WALLA, WA 99362 Phone: 509-525-1111 Fax: 509-529-8389 Sales Rep: TONY BECKER	SHIP TO: 020035 DON JOHNSON SALES 8174 OLD HIGHWAY 12 WALLA WALLA, WA99362 Phone: 509-525-1111 Fax: 509-529-8389
F.O.B.: CRESCO, IA	Terms: 5% 10 FCLP	Ship Via: FTTHR TRANSPORTATION

Part Number	UM	Qty	Description	Retail Price
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Order Notes: DUPLICATE OF TC166503

8127-8020-TC166614	1.00	8127 PERFECTFIT STOCK TRL	43,208.00
Revision No: 1		Vin: 4FG-B2202-0-TC166614	
		Width: 8.000 Length: 20.000 Height: 7.000	
		Gvwr: 14000 Tire Size: ST235/80R16(E)	

CONSISTING OF THE FOLLOWING OPTIONS

81278020B	EA	1.00	8127 8'0" X 20' X 6'6" BASE	23,986.00
P8211	EA	1.00	Stock package 8'0"wide x 6'6"high x 20'0"long with one center gate with slider (standard gate location 10' back from drop wall) (Chain hold back on center gates in fender area)	2,070.00
F1312	EA	1.00	Tandem axle 7.0K rubber torsion. Includes (4) GY tire/rim ST235/80R16 LRE & 8 hole silver MOD wheel & hub cover. (Includes conspicuity tape) (To add a spare use code 91157)	5,605.00
F1860	EA	1.00	Axle lube type - easy lube	0.00
F8075	EA	1.00	Carrier spare tire (GN)	153.00
F8020	EA	1.00	Coupler GN 2 5/16" adjustable	214.00
F8014	EA	1.00	Landing gear single speed	778.00
F1700	EA	1.00	Electric brake	0.00
F7392	EA	1.00	Light LED 12V/20W strip 1" x .25" x 24" white 6000K	119.00
F7406	EA	1.00	Switch under gooseneck	78.00
F7520	EA	1.00	Light package for GN trailers with colored LED lenses (Includes (16) 3/4" round clearance lights & 4 stop/turn lights)	0.00
F8103	EA	20.00	Floor skid resistant extruded aluminum	3,220.00
F8160	EA	1.00	Aluminum .100 on gooseneck floor	261.00
F7004	EA	1.00	No vent on dropwall	0.00
F1115	EA	1.00	6" Stock side panel	0.00
F7932	EA	1.00	Rear gate to match side panel air spacing	0.00
F8044	EA	1.00	Side panel with 2 top air spaces	0.00
F8111	EA	1.00	Gooseneck sides .063	0.00
F3660	EA	1.00	Gate drop full width drop down with center latch	792.00
F3700	EA	1.00	Gate rear full swing with lockable inside slider	0.00
F3300	EA	1.00	No access door in gn front	0.00
F3301	EA	1.00	No access door in gn curbside	0.00
F3302	EA	1.00	No access door in gn streetside	0.00
F3328	EA	1.00	Door escape	1,080.00
F3330	EA	1.00	Escape door to match side panel air spacing	0.00
F4207	EA	1.00	No side ramp	0.00
F8117	EA	1.00	Aluminum front gn sheets	0.00
F7949	D EA	1.00	Nose tapered - stock/combo	Removed
F3953	EA	1.00	Sheet natural	0.00
F6251	EA	1.00	Skid plate	229.00
F6306	EA	1.00	Bumper rubber dock	99.00
F7393	EA	1.00	Fender inner taper	1,116.00



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Part Number	UM	Qty	Description	Retail Price
F7715	EA	1.00	Roof rail - 2.5 radius type	0.00
F8183	EA	20.00	Cross members spaced 12" on center priced per foot	1,100.00
SUBTOTAL FOR STANDARD OPTIONS				40,900.00
91002	A EA	1.00	Add "Western" Package	289.00
93536	A EA	1.00	Rear gate slam catch UPCHARGE (cannot be used with gates with center post and/or swing both ways)	219.00
97860	A FT	28.00	Add 6" to height of stock trailer p/ft of trailer	1,540.00
98015	A EA	1.00	Nose V-taper (up to 30' long trailers or 16,000 GVWR gooseneck trailers only) (Omits (3) front clearance lights)	260.00
SUBTOTAL FOR ADDED OPTIONS				2,308.00
TOTAL ORDER AMOUNT				43,208.00
PAYMENT TERMS DISCOUNT				5.00%
TOTAL IF PAID WITHIN PAYMENT TERMS				41,047.60

By returning this signed document, I herby acknowledge and accept this order subject to the terms and conditions set forth.

_____	_____	_____
Date Signed	Authorized Signature	Title

Upon completion of manufacturing, an invoice will be issued for the items specified above. The MSO (if needed) will be held by Featherlite until payment is received according to the dealer contract terms.